

## STI Computer Services introduces **TONER ON DEMAND** service

Never worry about ordering toner for your printers again. Toner when you need it- automatically, at most competitive pricing!

### Toner on Demand Benefits:

- Low price for genuine OEM Toners
- Eliminate need for a 'toner closet'
- Pricing for toner guaranteed not to increase for the life of the agreement
- Hands-off, automatic supplies fulfillment; toner is delivered just in time, every time.
- Single invoice each month for toner that has shipped
- No enrollment fees, shipping fees, or minimum requirements. Pay only for the toner you receive.

### How does it work?:

- STI installs a collection agent on your network that receives alerts from any network printers.
- When a low toner alert is received- a replacement toner for that printer is automatically shipped to your office.
- Toner is labeled with identification info so you know exactly which machine the toner is for when it arrives
- We send you one invoice per month for any toner shipped. Its that simple!

### Sample Price Comparison:

|  | <u>Staples.com</u> | <u>Office Depot</u> | <u>STI Toner on Demand</u> |
|--|--------------------|---------------------|----------------------------|
| Genuine HP Print Cart.- Laser Jet 2055- Hi Yield (CE505X/XC) | \$165.99           | \$216.65            | <b>\$145</b>               |
| Genuine HP Print Cart. LaserJet P4014 Series (CC364A)        | \$175.99           | \$175.99            | <b>\$154</b>               |
| Genuine HP Print Cart- Laser Jet 3005- Hi Yield (Q7551X/XC)  | \$243.99           | \$334.79            | <b>\$209</b>               |

### Ready to enroll?

Simply fill out the attached Print Services Agreement\* and fax back to 610-650-9275, or email to [fzardecki@sticomputer.com](mailto:fzardecki@sticomputer.com). We will have you setup in the program within 1-2 weeks.

\*Agreement is to provide toner for 12 months at current pricing levels. Client can end agreement at ANY time with 30 days notice. Agreement will automatically renew after 12 month term unless ended by client or STI. Non-network printers cannot be monitored.

## Tier One Managed Print Services Agreement

**Company Name** \_\_\_\_\_ **Contact** \_\_\_\_\_  
**Address** \_\_\_\_\_ **Phone** \_\_\_\_\_  
\_\_\_\_\_ **Email** \_\_\_\_\_

This Managed Print Agreement (“Agreement”) entered between \_\_\_\_\_ (Customer) and **STI Computer Services** (Reseller).

1. **STI Computer Services** (Reseller) agrees to provide genuine OEM toner cartridges to the Customer for the duration of 12 months.
2. These toner cartridges will be delivered to the listed printers and their locations provided on Appendix B – Covered Devices.
3. **STI Computer Services** (Reseller) will install monitoring software at the Customer location to facilitate printer management such as page count collection or toner replenishment.
4. The Agreement between the Customer and the Reseller is under at least one of the following scenarios: (check all that is applicable)
  - Toner Out Supplies on Demand with OEM Original Toner
  - Cost Per Page with OEM Original Toner
  - Level Pay with OEM Original Toner
  - On-Site Break Fix Services

### Customer

Authorized Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

### Reseller

Authorized Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_